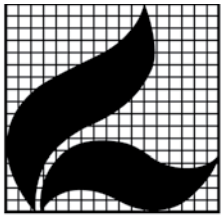
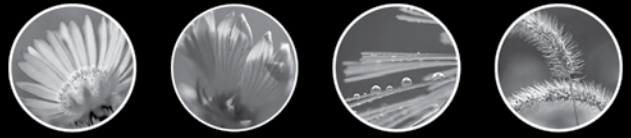


Spring 2011

The newsletter for members and associates
of Landscape Nova Scotia



**Landscape
Nova Scotia**

greenNScene

Landscape Nova Scotia Horticultural Trades Association

Highlights

Inside this Issue...

p 2 - Presidential Corner... Busy Summer for LNS Members

p 3 - Successful 2011 Garden & Patio Show

p 3 - Nova Scotia Pesticide Update

p 4 - Skills Nova Scotia Winners!

p 4 - LNS Donates Legacy Fund to ACLE

p 5 - Use your LNS member benefits to save!

p 5 - Welcome new LNS members

p 6 - CNLA and Telus Mobility Join Forces

p 6 - Save the date for the Atlantic Green Forum

p 6 - National Programs Available to LNS Members

Thank you to Atlantic CAT for sponsoring
the LNS General Meeting in March!

Atlantic CAT

Industry Comes Together for Certification Test Day in Truro

It was a bit of a struggle to maintain order when the wind gusted across the test site, but the warmth of the sun was welcomed at the Landscape Industry Certified Technician test that took place on April 30th, 2011 at the Nova Scotia Agricultural College. In fact, almost any type of weather would have been an improvement from the downpour that took place during the fall 2010 test.

No matter what the weather is like, the industry always comes together on certification day and makes it a success. This year's test was attended by 42 candidates from the Atlantic Region, making it another year with higher than average numbers. There were many new faces this year, along with a few candidates who were completing their second, third, or even fourth specialty. There is good reason for this. Not only does it expand their qualifications, but those in Nova Scotia with all four Landscape Industry Certified Technician designations,

may qualify to become journeymen under the new apprenticeship program.

As always, a great deal of gratitude goes out to the dedicated volunteers who come out every year to help make this test run as smooth as possible. The Atlantic Region Certification Committee would also like to thank Atlantic Cat, who sponsored lunch on test day, as well as the following companies who provided materials and equipment for test day: Atlantic CAT, Ayles Natural Landscaping, Blomidon Nurseries, Echo, Elmsdale Landscaping, Highland Landscapes for Lifestyle, Kubota Canada Ltd., NSAC, Stihl, Toro, Shindaiwa, and Shaw Brick. The Nova Scotia Agricultural College provides a great deal of support for this test and is the future site of the Atlantic Centre for Landscape Excellence, a place for training and testing for the industry.



Candidates and Volunteers at the 2011 Test Day in Truro



**HortEast
Conference
& TRADESHOW
2011**

Atlantic Canada's premier horticulture trade show and conference
since 1992!



networking, learning, buying



www.horteast.ns.ca

Save the Date! November 21-23, 2011: Moncton Coliseum Complex (Moncton NB)



Presidential Corner

Busy Summer for LNS Members

~ by Paul MacPhee, President, LNS

Bang...off to the landscaping races we go! I for one wish it was not a race but a swift jog that turns into a good run that you feel great about the next day.

Well here we are, the beginnings of another great landscaping season. Hopefully Mother Nature will provide us with some great working weather and some seasonal moisture throughout the growing season to keep us all looking good.

As always there is much to do and too little time. Pam our Executive Director is still doing the mommy thing but is still in the loop of all the goings on of Landscape Nova Scotia. Tracey, our fill in, is picking up the business rather well. She is really getting to know who and what is involved with LNS and its' day-to-day operation and she is doing a mighty fine job of it.

So what is happening this season with LNS. Our new board members are working hard learning the ropes quickly. Tom Heighway has taken on the Chair of the Marketing and Membership Committee. Since the beginning of 2011 we have had a very respectable gain in membership of about 14 new members. We would love to keep this momentum going so if you see a prospective member and you think it would help their business grow please give a word to the office and we will follow up with all the great benefits and options LNS can provide. This is a great Committee to be a part of because it is active and creative!

The Garden and Patio show at Exhibition Park was a huge success. Many thanks to Russell and his Committee for all the work they put into this years show. This helps the association immensely and is an important funding generator. We really need other members to help out in this cause so if there is a Committee you were thinking about joining this could be one of them.

We have lots of social events planned like Softball and Golf and we would like to get our new and existing members involved. There are other things we would like to do as well, so we will keep you posted with newsletters and updates, so keep your ears open.

The recent certification test in Truro, Nova Scotia was a huge success with over 40 candidates from Nova Scotia, New Brunswick, and PEI – there are so many volunteers that donate their time to make this test a success and I thank them all for their help in supporting such an important program for our industry.

We continue to progress with the development of the Atlantic Centre for Landscape Excellence (ACLE) – a Design/Build RFP has been drawn up and is currently being reviewed by the NSAC. The RFP will be issued to qualified suppliers for tender and the committee anticipates selecting the successful bidder in June 2011. Sponsorship opportunities for the new facility are expected to be available to members by late summer 2011.

Our national association, the CNLA, will be coming to Halifax in February of 2012 for their national board meetings and National Awards of Landscape Excellence. LNS members will be invited to participate in national commodity group meetings for

Landscape Canada, Growers Canada, and Garden Centres Canada, as well as committee meetings for the Environment Committee, Human Resources Committee, Certification, and more. This is a great opportunity for LNS members to get involved and learn more about the national initiatives that benefit our members. Save the date for these meetings and plan to attend the national awards – February 7-11th for meetings and the evening of Wednesday February 8th for the Awards of Excellence, all taking place at the Westin Nova Scotian Hotel.

I hope that the weather clears up soon, and that everyone has their busiest season yet!

Best Regards,

Paul MacPhee

Paul MacPhee
President, Landscape Nova Scotia



President Paul MacPhee at the 2011 LNS AGM

Put your camera in your truck and plan to enter the 2011 LNS Landscape Awards Program!



The awards program is free to enter, is a great promotional opportunity for your business, and winners will receive free radio advertisements, a profile on the LNS website, and can be entered to participate in the National Awards of Excellence program. Put your camera in your truck and start thinking about the projects you are going to enter this year – the LNS office is willing to help members fill out the application forms and want to make this program a success in 2011! The CNLA National Awards will be hosted in Halifax, in February 2012 - **let's show Canada the great work our members do - plan to enter today!**

Coming soon... 2011 Atlantic Landscape Membership Directory!

Keep an eye on your mail and look out for your 2011 copy of the Atlantic Landscape Membership Directory. We hope that all members use this as a tool to source local suppliers and members that can help you to succeed in your business throughout the year.

Successful 2011 Ideal Garden & Patio Show

Friday April 1st saw the doors open at Exhibition Park in Halifax to launch the 2011 Landscape Nova Scotia Garden & Patio Show in conjunction with the Ideal Home Show in Halifax. This annual event sees thousands flock to Exhibition Park in anticipation of what's new and trendy in home and garden innovation.

This year was certainly no exception.

The 2011 Garden & Patio Show was a resounding success with each and every booth space occupied by our own members of Landscape Nova Scotia. Additionally, we had some interesting new comers that included an informative display by the Canadian Heart and Stroke Foundation and even a space for some very interesting and world record holding racing pigeons that were especially amusing to young and old alike.

The displays were spectacular and demonstrative of creativity, intelligent design and functionality. The industry was very well represented with booths from landscape design, maintenance, conservation and

renewal and retail products giving their public audience a multitude of informative idea's and certainly project starting points for many!

Congratulations to all of the exhibitors at this years show who took the time and went to great expense to ensure that the 2011 Landscape Nova Scotia Garden & Patio Show was more than just memorable...but the beginning of a beautiful, functional and very busy spring and summer season for our industry!

Many thanks to the members of the LNS Garden & Patio Committee members Russell Beakhouse, Paul MacPhee, Mark Thornton, Scott Mosher, Pam Woodman and from Master Promotions Bev MacPhail and Catherine MacNutt for their tremendous efforts throughout the year organizing this event ensuring our continued success.

See you next year! ↩



Update on Pesticide Regulatory Situation in Nova Scotia

~ by David Thompson, LNS Director

Please accept this report of Landscape Nova Scotia ("LNS") on the current regulatory situation in Nova Scotia concerning pesticides. The Non-essential Pesticides Control Act (the "Act") was passed by the Nova Scotia Legislature on May 11, 2010. The Act bans the sale and use of all pesticides on lawns or for ornamental plants except for pesticides that are on a list of allowable pesticides. The ban on lawn pesticides took effect on April 1, 2011 and the ban on ornamental plant pesticides takes effect April 1, 2012. The ban does not apply to the golf, agriculture or forestry sectors as the government has deemed those uses as "essential". If you would like to view a copy of the Act it can be found at <http://www.gov.ns.ca/legislature/legc/>.

The Regulations passed under the Act (found at <http://www.gov.ns.ca/just/regulations/regs/184-2010.pdf>) are accompanied by an allowable list of pesticides (found at <http://www.gov.ns.ca/just/regulations/regs/181-2010.pdf>). The Allowable List is substantially similar to the Class 11 List of allowable pesticides approved for use under Ontario ban legislation. The Regulations outline when pesticides not on the allowable list may be used on lawns and ornamental gardens. These circumstances include controlling insects, plants and fungus that may be a health concern (such as

European Fire Ant), be poisonous to the touch (such as poison ivy), be an invasive species (such as Japanese Knotweed) and cause structural damage to buildings (such as carpenter ants). These pesticides will be available at stores with vendors certified by the Department of Environment and must be placed in closed cabinets that are not publically accessible. Purchasers will receive information about the legal uses of excepted pesticides.

LNS was very active in lobbying the provincial government during the process of enacting this legislation and the creation of the Regulations. LNS recognized the political reality that a ban was likely – Nova Scotia had recently elected a new majority NDP government which had made a promise during its election campaign to enact a pesticide ban. LNS was aware of some of the challenges commercial applicators faced in Ontario the last 2 seasons with its pesticide ban and worked hard to shape that ban in a manner that would allow our industry to continue to operate successfully and serve our clients.

LNS won a small but significant victory when the final allowable list of pesticides was released in December, 2010, which included a the addition to the Allowable List, "pyrethrins, without the addition of piperonyl

butoxide". Nova Scotia's draft Allowable List had mirrored Ontario's Class 11 list, which did not include any permitted product to treat chinch bugs, a common turf pest in Nova Scotia. LNS successfully lobbied government officials to add this product to the list. We believe it is an important addition because it now gives our members the ability to sell a product and offer services to deal with chinch bugs.

The final battle to be fought concerns Halifax's Pesticide Bylaw, the only Nova Scotia municipality which currently has a pesticide ban in place. This Bylaw was not specifically overridden by the Nova Scotia legislation, unlike Ontario's legislation, which had included a provision to pre-empt municipal pesticide bylaws. LNS has been actively lobbying Halifax City Council to repeal its bylaw or to harmonize its permitted list of pesticides with the Province's Allowable List. These efforts are ongoing. ↩

Skills Nova Scotia Team competes in Nationals



Congratulations to the Skills Nova Scotia Landscape Gardening team Gold Winners: Mitchell Jamieson & Martin Hodder, and Silver Winners: Linzey Bedard & Chris Tompkins, pictured above. The Gold winning team will go on to compete in the National Skills Canada competition on June 2nd, 2011 in Quebec City. LNS wishes them the best of luck!

Let's Grow Landscape Nova Scotia!



2011 Membership Drive and Referral Program

Refer a member between **May 1st and October 31st** to Landscape Nova Scotia and be entered to win a free two-day registration to HortEast, November 22-23, 2011 (\$150 value)! *We will do the draw on November 1st!*

See the LNS Membership Application form included - contact the LNS office with your member referral by email (info@landscapenovascotia.com), or call (902-463-0519)

Our goal is to increase our membership by 25 new members by November!

Help us to grow our association - **refer a member today!**



Donation of LNS Legacy Fund to the Atlantic Centre of Landscape Excellence

On Friday May 6th, Landscape Nova Scotia presented over \$30,000 towards the development of the Atlantic Centre for Landscape Excellence (ACLE), which will be the signature innovation centre for Landscape Horticulture in Atlantic Canada. It will parallel and support NSAC's continued leadership in Landscape Horticulture education and training.

"On behalf of the ACLE Committee, we wish to extend our appreciation to the Landscape Nova Scotia membership for their generous donation of the LNS Legacy Fund to the Atlantic Centre for Landscape Excellence construction fund. With this substantial sponsorship, we are many steps closer to breaking ground.", stated Christene LeVatte, ACLE Chair.

For more information on the ACLE, including sponsorship and partnership opportunities, contact 1-888-446-3499 ext. 8615.



Jim Gøit, Director of the NSAC Foundation (Left) and Tracey Gilbert, LNS Staff (Right) presenting the legacy funds to NSAC

Use your LNS and CNLA Membership to Start Saving you Money Today!

As a member of Landscape Nova Scotia (LNS) you are also automatically a member of the Canadian Nursery Landscape Association (CNLA). Members of these provincial and national associations are entitled to a number of savings programs through the member benefit programs offered.

By using only one or two of the member benefits, you can easily cover the cost of your membership in the savings you will receive each year. Consider this... When purchasing a truck, an essential part of any landscape business, as a member of LNS and CNLA you can save up to \$11,500 on a new Chevrolet or GMC Truck! AND you save up to 2.9¢/litre on fuel to fill that truck! That will save you at least \$5 on EVERY FILLUP, so if you fill up twice a week you will be saving \$260 a year per truck!! Savings like that will easily cover the cost of membership.

You will also qualify for savings on essential products and services to run your business. For instance, savings with John Deere equipment, CAT equipment, Visa/Mastercard/Debit processing from Chase Paymentech, savings on print material, branding items,

and Payroll services from NEBS Business Products, and a 15% discount on select merchandise at Marks Work Warehouse!

We also offer the HortProtect Insurance Program, The 'only' endorsed insurance program by CNLA to help provide financial security and peace of mind for you, your employees and their families.

Includes Group Life & Health Insurance, Property & Casualty Insurance, Home & Auto Insurance and a group RRSP plan that can be designed as employer paid, employee paid or a combination of both. This is a great way to attract and retain your valuable employees.



So what are you waiting for, call Michelle with LNS/CNLA at 1-888-446-3499 ext. 8655 today and ask for more information on all of your member benefits! Visit www.canadanursery.com/benefits for more details on all member benefit programs offered to you as a member.

Welcome New LNS Members...

The following companies joined LNS since January, 2011:

- Turf Masters Limited - Member of Granview Group - Elderbank
- Coastal Cuts Lawn Care - Dartmouth
- Home Harvest Kitchen Gardens Inc. - Herring Cove
- Scott and Stewart Forestry - Antigonish
- Yards Plus Property Services Ltd. - Truro
- Metal Roof Specialties - Prospect Bay
- First Class Grass Landscaping & Excavation Inc. - Bayside
- Guiney Yallop Garden & Floral Designs - Wolfville
- Sustainable Landscape Design - Halifax
- The British Gardener - Hammonds Plains
- Diesel Landscaping & Property Maintenance - Stillwater Lake
- Bloom Greenhouse & Garden Centre - Hammonds Plains
- Maritime Turf Supplies - Fredericton, NB
- Victory Gardens - Pictou
- McAdoo's Lawn Care & Excavating - Newport

Mulch for Landscaping: natural brown or coloured in black, red and brown
Post and Rail Fencing: scarf & doweled
Custom Lumber: hemlock, juniper, pine



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 email: kverboom@novatreeco.com
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CNLA and Telus Mobility Join Forces

Last September you may have seen some communications from CNLA promoting a new relationship with Telus Mobility. We did have an agreement, but due to some technical difficulties with Telus' system we had to put the relationship on hold while we ironed out many of the details. CNLA has compared offers from the big three providers in Canada (Telus, Rogers, and Bell).

Telus' offer was, by far, the most competitive and offered the most value to members across the country.

We are now ready to announce that we have developed a solid offering through Telus Mobility for the membership, your employees, and family. There are two plans that will be offered that are both extremely feature rich. Especially important to note is the credit back to you for activating a

smartphone is \$240 and \$150 for regular PCS phones. The credit will appear on your third statement. More details will be available on the CNLA website (www.canadanursery.com/telus). Check often to see the latest plan details, promotions, and how to take advantage of this member only benefit.

Save the date for the 2011 Atlantic Green Forum!

November 7th - 8th, 2011 at the Holiday Inn, St. Johns NL

In its third successful year, the 2011 Atlantic Green Forum will examine issues surrounding "The Green City" including the value of urban parks, challenges in design and maintenance of industrial commercial green spaces, and the value of green space and park development for social and health benefits.

Delegates will be invited to network and share information, learning from local, national and international speakers at this event.

Our draft speaker program includes:

Nancy Rottle "Landscape Master Planning in Seattle", Mitchell Hewson "Horticulture as Therapy", Paul Ronan "Living Green Infrastructure", Tetsu Nomura "Green City Landscaping in Japan" and "Historical change and the relationship between Japanese gardens and Landscaping" and much more!

We are currently looking for posters, paper, and landscape design submissions for this event - contact

Rebecca (rebecca@canadanursery.com or 1-866-383-4711) for more information on submission guidelines.

Visit www.landscapenl.org for more information on this event.



National Programs available to LNS Members

National Plastics Recycling Week

Garden Centres Canada is once again holding National Plastics Recycling Week to bring attention to the good work of our retailers, and to drive traffic to your stores after the peak season!

Check out the already registered retailers on Google Maps, then contact us to join in: <http://bit.ly/moH946>

The event will cover TWO weekends this year, running from Saturday, June 25 to Monday, July 4.

GCC will supply print-and-post marketing collateral (signage, posters, bag-stuffers, etc.) for each provincial association to share with its retailers. The sector is also looking into getting ready-made posters out to each participating retailer. We'll also send out press releases to promote your store's participation, and to drum up interest this great event.

Taking part is easy! To participate, contact the Landscape Nova Scotia office, and make sure your name is on the list. Many of you already collect pots and trays at your garden centre, so be sure to get recognized for your efforts!

Questions? Contact Renata Triveri, Retail Priorities Manager with the CNLA (renata@canadanursery.com or 1.888.446.3499 ext 8730).

Join the Green Wave Challenge!

The Green Wave is a global biodiversity campaign to educate children and youth about biodiversity. Each year, The Green Wave will contribute to worldwide celebrations of the International Day for Biological Diversity (IDB). It also supports other national, international and global tree planting initiatives such as the United Nations' Billion Tree Campaign. In participating schools, students plant a locally important tree species in or near their schoolyard.

10 Ways You Can Join In:

1. Mark Sunday, May 22 on your garden centre's public calendars.
2. Donate a tree to a school, and plant it in time for the May 22 global Green Wave; register it online at <http://greenwave.cbd.int>.
3. Offer your tree expertise to a local school or children's group; talk about trees and donate seedlings for kids to plant and register online.
4. Hold a kids' tree workshop at your store, and send them home with a seedling to plant; plant a tree together on your garden centre property and register it online at <http://greenwave.cbd.int>.
5. Run a tree promotion or sale in support of the Green Wave, and send customers to <http://greenwave.cbd.int> to register their trees online.
6. Tag the trees in your nursery with unique names relating to your store, and tell customers to "adopt"

then register their specially named trees online at <http://greenwave.cbd.int> to be part of the global Green Wave.

7. Explain to your customers about the benefits of trees through your e-news, newsletters, and website; use the great resources here: <http://greenwave.cbd.int/en/resources>
8. Have your staff team plant a tree, register it online at <http://greenwave.cbd.int>, and get your company name on the map!
9. Donate a tree to a local park, garden, or arboretum and register it at <http://greenwave.cbd.int>.
10. Ask your provincial association, buying group, or suppliers to join in and register their trees online too.

Share your industries voice with government!

Do your elected officials know what this industry means to you and your family? Now is your chance to tell them. CNLA and the provincial associations across are asking you to introduce yourself and let your elected officials know about issues affecting your business.

CNLA has developed a number of resources to help you get started. They are available on CanadaNursery.com; use this shortcut to get there: <http://bit.ly/go5Q5Y>.





Kubota's Liquid-Cooled Gasoline Zero-Turn

Introducing the latest full size, Kubota built, liquid cooled gasoline, power house zero-turn mower. Choose either a 60" or 72" commercial deck and start mowing!

New ZG332

- 32 Hp Kubota Liquid Cooled Gasoline Engine
- 60" or 72" Shaft drive Pro Commercial Deck
- Kubota built twin HST
- Foot operated parking brake
- Hydraulic raise and lower mower deck
- Z300 Series features and accessories



RTV900XT



F80



BX25

Amherst

Fort Equipment Ltd.
902 667 8221

Aylesford

Nova International Ltd.
902 847 3468

Dartmouth

Eastern Turf Inc.
902 468 8873

Sydney

Belmac Supply
902 539 6006

Truro

Central Equipment Inc.
902 895 2888

Windsor

Nova International Ltd.
902 798 9544



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Landscape Nova Scotia Horticultural Trades Association

Landscape Nova Scotia - Together we Grow!

2011 MEMBERSHIP FORM

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1-877-567-4769
F: (902) 446-8104
info@landscapenovascotia.ca
www.landscapenovascotia.ca

2011 MEMBERSHIP FEES: Plus HST

- Horticultural Affiliate \$ 75.00
- Corporate Affiliate \$433.50
- Active \$433.50
- Out of Province (CNLA Members) ... \$125.00

Yes, I am interested in becoming a member of Landscape Nova Scotia

Please renew my membership for Landscape Nova Scotia

Name: _____

Address: _____

City: _____ Prov. _____ P.C. _____

Tel: _____ Fax: _____ Email: _____

www.landscapenovascotia.ca

2011 - LNSHTA IMPORTANT DATES

- **LNS Softball Tournament**
July 9, 2011
Enfield Legion, Enfield NS
www.landscapenovascotia.ca
- **LNS Grant Mosher Annual Golf Tournament**
August 4, 2011
Sherwood Golf and Country Club, Chester NS
www.landscapenovascotia.ca
- **Atlantic Green Forum**
November 7-8, 2011
Holiday Inn, St. John's NL
www.landscapenl.org
- **HortEast 2011**
November 21-23, 2011
Moncton Coliseum Complex, Moncton NB
www.horteast.ns.ca

Save the date for CNLA's **2012 National Awards of Landscape Excellence** - taking place on Wednesday February 8th in Halifax, Nova Scotia!