

Spring 2009

The newsletter for members and associates  
of Landscape Nova Scotia



Landscape  
Nova Scotia

# greenNScene

Landscape Nova Scotia Horticultural Trades Association

## Highlights

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## A busy year for LNSHTA

Landscape Nova Scotia has been through some exciting changes over the past year. Now that the office is established and the new Executive Director has settled into her new role, it's business as usual. Since last summer, LNS has hosted its Annual Golf Tournament, the 2008 Awards of Excellence and Annual General Meeting. With our partners Landscape NB, Landscape NL and CNLA, we had a very successful HortEast in November, we hosted another Awards of Excellence Gala, we launched our 2009 Membership Listings and 2009 Annual Atlantic Canada Landscape Directory and hosted another very popular Garden and Patio Show in March.

Our committees have been working hard to provide quality educational events, to raise the profile of the industry and association, increase the membership and to seek out new opportunities for the industry. The education committee developed a series of workshops that is sure to help grow the professional development of staff and your business. Watch for some exciting things coming this summer and fall!

The Federal Government of Canada has given our industry an exciting opportunity with the Home Renovation Tax Credit. It's a great time to be in this industry and we need to capitalize on this. The Marketing Committee has been busy promoting the tax credit and the professionalism of the membership through radio advertisement (News! 97.5), the Chronicle Herald, and the Atlantic Canadian magazine, SaltScapes. You can listen to our ad by visiting to our web site [www.landscapenovascotia.ca](http://www.landscapenovascotia.ca).

This year, the Awards of Excellence winners were also promoted and congratulated publicly by Landscape NS in their local newspapers. We've also made a few changes to our web site by posting information that may entice potential clients to consider our members for their landscaping project. And if you're a Directory advertiser, watch to see your ad posted on the LNS website.

For the members who are located outside HRM, the Marketing Chair and ED will be headed to other parts of the province to meet existing members and seek out some new ones! If you're interested in Carol and Pam dropping by, please call the LNS office.

However, it's not all work and no play, we are still planning to host our 2009 Grant Mosher Memorial Golf Tournament in August, our Landscape Rodeo in September and this year for the first time LNS is hoping to organize a Poker Run in July. We hope you get a chance to join us!

Plans are underway for future collaborations with other industry associations, education institutions and government departments. Our board and committees are truly geared up for an exciting year ahead. We encourage everyone to take advantage of these opportunities

HortEast is back for 2009...

Atlantic Canada's premier horticulture trade show and conference



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Conference  
& TRADESHOW  
2009

[www.horteast.ns.ca](http://www.horteast.ns.ca)

Save the Date! November 23-25, 2009: Moncton Coliseum, Moncton NB



# Presidential Corner

## New President for LNS

~ by Scott Mosher, President, LNS

With the weather and the economy 2008 was an interesting and challenging year. It was also an interesting and challenging year for Landscape Nova Scotia.

Past President Robin Godfrey, with full support from the Board, took our association in a new and exciting direction. Our new office finally gives us a location to call "Home", and our full time Executive Director, Pam Woodman is doing a great job running the day to day activities of the association.

Quite a few members have dropped by and introduced themselves to Pam, and those who haven't met or talked to Pam yet, we would hope to see you out to one of our Landscape Nova Scotia social activities planned for this year.

Our 2009 LNS directory should be out to you soon. I feel it is our best yet. Pam has added some nice touches, and even convinced our board to have their pictures included.

Hopefully everyone has seen our marketing committee's efforts to promote LNS and the Federal Renovation Tax Credit. Ads were placed in the Saltscapes magazine, The Homes edition of the Chronicle Herald and radio ads have been run on News 95.7. LNS award winners have also had some congratulatory ads placed in the Local Community papers in their respective areas.

Everyone agrees that we need to promote the profile and awareness of LNS. Input from the membership is important in determining the best way to get our message out to the public. Any member that has concerns or suggestions on marketing LNS in the future should forward their ideas to Pam or Carol Goodwin the Chair of our Marketing Committee.

We have a number of LNS events planned for 2009, some booked and ready to go: The Grant Mosher Memorial Golf Tournament, August 6, 2009 as well

as Horteast, Nov 23-25 in Moncton, N.B. plans are underway for our LNS Rodeo, and we are hoping to try a new social events such as a Poker Run in July.

I encourage you to come out and participate, meet old friends and meet new members. As one of our esteemed Past Presidents reminded us often- "*Membership is what you make it*"

Best Regards,

Scott Mosher, P. Eng  
President, Landscape Nova Scotia



**LNS Needs You!**

*If you are interested in volunteering on one of our committees, or becoming a commodity rep., contact LNS at (902) 463-0519.*

## 2009 Garden & Patio Show a Success!!

On March 27 - 29th, LNSHTA hosted another successful Ideal Garden & Patio show! This event enabled our members to showcase their individual companies to large crowds and potential customers. For many of our member companies, participation in the Garden & Patio Show represents the beginning to another season.

This is an opportunity for business owners and their employees to talk to prospective buyers about their products and services and ultimately build their businesses. Participants celebrate an end to a long winter and embrace a unique opportunity to jump-start the season with early sales and potential new prospects.

This year a demo stage was set up in our building and guest speaker, Niki Jabbour from the Weekend Gardener hosted seminars about Kitchen gardening,

ornamental grasses and new Perennials for 2009. A special thank you to Elmsdale Landscaping who was the Presenting Sponsor for this event.



Landscape NS would also like to thank the folks who donated items to the silent auction

- Barrios Concrete
- Atlantic Seascapes
- Blomidon Nurseries Ltd
- Foggy Hollow Farm
- MacPhee's Landscaping Services
- Ross Lawn Care
- Bergman Concrete
- Access Tree Services
- Lakeland Plant World
- Shaw Brick
- Asplundh Tree Services Inc.
- Groundcover Landscaping Services
- Musquodoboit Valley Quality Sod



# Landscape Industry Takes Big Step on Path to Red Seal Status

~ by Joel Beatson, CLP, CAE, Professional & Business Development Manager

The landscape horticultural industry initiative to achieve Red Seal Status took a major step forward at a recent meeting of the Canadian Council of Directors of Apprenticeship (CCDA). The application for the Interprovincial Standards Red Seal Program for the landscape sector was approved. This decision starts a process that should lead to Red Seal status.

The next step is for CCDA to place Landscape Horticulturist in its development schedule and begin work on validating a National Occupational Analysis (NOA). This will likely involve using the work developed by the Canadian Agricultural Human Resource Council (CAHRC) with the Canadian Nursery Landscape Association (CNLA).

Once an NOA is established, Ontario will act as host province via the Ministry of Colleges, Training and Universities for exam development. This will include industry members, educators and apprenticeship specialists from each province tasked to create the item bank for the Red Seal examination.

The proposed name, Landscape Horticulturist, was forwarded for further discussion, but some variation of this name is expected to become the national title. This does not preclude provinces from retaining unique titles at their level.

Red Seal status will help industry with labour mobility, public image and youth recruitment right across Canada, all of which may to over time help alleviate the current labour shortages. In provinces

currently lacking an apprenticeship program, Red Seal status can expedite the process of achieving one. In provinces with existing programs, it is hoped that Red Seal will boost enrollment and completion statistics of apprentices.

Special thanks to HRSDC, CAHRC, the NOA development volunteers, Terry Murphy, CLP, Dr. Abate Wori Abate, Doug Muir, and Linda Jones for their efforts making Red Seal status a reality. The Canadian Nursery Landscape Association (CNLA) is a national not-for-profit federation of nine provincial landscape horticulture associations representing over 3,600 members in the landscape, retail garden centre, and nursery sectors across Canada

# Certification is Booming in the Atlantic Region

~ by Julia Ricottone, Certification Coordinator

The Atlantic Region Certification Committee (ARCC) is proud to welcome 16 new certified individuals into the certification community. Our annual Certified Horticultural Technician (CHT) evaluation took place on April 17-18, 2009 at the Nova Scotia Agricultural College (NSAC). Written tests were also held for Certified Landscape Designer (CLD), and Certified Landscape Professional (CLP) candidates.

This year's CHT evaluation was attended by 38 candidates – many of whom were striving for a second CHT designation. Over 40 people were on the test site taking on the important role of CHT judge or volunteer. The success of this year's test, and the entire CHT program could not have been made possible without the dedicated group of individuals who contribute a countless number of hours to this test each year, as well as all of the committed sponsors who strongly support professionalism in our industry.

The ARCC would like to thank the following companies for their support:

Our Official Sponsor is Green Diamond Equipment. Our major sponsors include Shaw Brick, Highland Landscapes for Lifestyles, Earth-Craft Landscape Ltd., Elmsdale Landscaping, and Atlantic Tractors Ltd, who sponsored a delicious lunch. Coffee was provided by HortProtect Insurance. Materials and equipment were provided by Springvale Nurseries, Echo, Stihl, Work & Play, & Advance Motorsports. A special thank you to the NSAC for hosting the test and offering continued support for the CHT program. All of our sponsors demonstrate a strong commitment to certification in the Atlantic Region and raising the standards of our industry.

CONGRATULATIONS to the following new CHTs in Nova Scotia:

Brad Cameron, CHT  
Karen Dickie, CHT

David Jordan, CHT  
Troy Keddy, CHT  
Andrew MacDonald, CHT  
Craig Matheson, CHT  
Mike Telfer, CHT

CHT - Retail Garden Centre Evaluation Now Scheduled!

Testing is not yet complete for 2009. Retail Garden Centres are invited to register their employees for the upcoming CHT Retail test on July 6-7, 2009. Contact Julia Ricottone at the Canadian Nursery Landscape Association for more information on the Retail Garden Centre evaluation, and other Certification opportunities (Julia@canadanursery.com, 1-888-446-3499, ext. 8615)



Thanks to our Sponsors





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- Optional backhoe hydraulic thumb

## **M59TLB**

**59 Hp, Kubota engine**

- 3 range HST PLUS transmission with Hi/Lo
- 2,976 lbs loader lift capacity
- 12' backhoe digging depth
- Optional backhoe hydraulic thumb



## Garden Centre Canada Pilots Inspection Program Summer 2009

~ by Rebecca Wetselaar, Manager of Provincial Relations

Garden Centres Canada has commissioned Eve Tigwell to carry out 18 inspections in Canada for 2009: she has over 20 years experience as a retail consultant, specializing in garden centres around the world, and has carried out inspections in the UK, Germany and Denmark for many years.

Garden Centres Canada is piloting an inspection program at up to 18 garden centres across Canada this June and July, hoping to inspect various sizes of centres in as many provinces as possible. The inspections will involve a consultant on-site for three to four hours: Eve will walk around every part of the garden centre awarding scores and taking photographs to illustrate a detailed report (up to about 100 photos, depending on the size of the

centre). She will then sit down with the owner or manager to discuss the garden centre with them and their staff as well as how the garden centre could be improved. A follow up report is sent out by mail, including a CD with pictures to review along with the suggestions put forward.

The centres that are involved in the 2009 Pilot Program will be asked to provide feedback in order to make improvements for future years. We hope to hire a Canadian inspector in 2010 that can learn the program in order to ensure it's long term sustainability, should the program be of interest to our members.

It is the hopes of Garden Centres Canada that our members will find value from this program – the inspections will provide garden centres with an

opportunity to benchmark their operations from year to year and potentially with other centres across Canada, depending on how the program advances in the future. The program is voluntary and is only available to members of the CNLA and their provincial green industry associations.

This is a great opportunity for member garden centres across Canada to improve their standards and overall professionalism for our industry. For more information on the inspection program or to provide us with feedback, visit our website at [www.canadanursery.com](http://www.canadanursery.com) and click on "Garden Centres Canada", or contact Rebecca Wetselaar (CNLA/ Garden Centres Canada staff) by phone at 1-866-383-4711 or by email at [rebecca@canadanursery.com](mailto:rebecca@canadanursery.com)



## Major Plans Underway for HortEast 2009!

~ by Rebecca Wetselaar, Manager of Provincial Relations

The 2009 HortEast committee has been busy over the Winter and Spring gearing up for our Fall HortEast program. HortEast will take place at the Moncton Coliseum this November 23-25, and there are many exciting opportunities to look forward to.

Our keynote speaker, Jim Paluch, has offered members of LNS, LNB, and LNL a series of FREE webinars leading up to the show – Jim's motivational keynote seminar "Everybody Wins" will kick off HortEast on Tuesday, which will include a trade show with over 140 booths, our regular Kitchen Party, a New Product Showcase and Silent Auction, and other big name speakers including Erwin Meier-Honniger (Switzerland), Frank Kershaw (ON), Gary Johnson (University of MN), Paul Zammit (Toronto Botanical Garden, ON), Mark Bradley (The Beach Gardener, ON) and the Royal Bank of Canada.

Pre-conference and trade show events on Monday November 23rd include a Garden Centre Tour to some of New Brunswick's finest garden centres, and local attractions, including Green Village Home & Garden, MacArthurs Nurseries Inc., lunch, beer tasting, and a tour at Molson Brewery, the new compost facilities operated by the Greater Moncton Sewerage Commission, and visit an impressive Aquascape Pond.

We will also be offering a Landscape Contractors Training Workshop on Monday November 23rd. This will include a workshop led by Jim Paluch, titled "Working Smarter", as well as a workshop for both landscape foreman led by the Nova Scotia Agricultural College and for managers led by The Beach Gardener.

Exam opportunities will be held for Certified Horticultural Technician (CHT), Certified Landscape Design (CLD) and Certified Landscape Professional (CLP), for Integrated Pest Management (IPM), and for the International Society of Arborists (ISA). A CLD Portfolio workshop will be offered on Monday afternoon. Continuing education credits will be available for CHT, CLP, CLD and ISA certified individuals by attending the various seminars offered at HortEast.

A big thanks to our confirmed Platinum Sponsor, Shaw Brick ([www.shawbrick.ca](http://www.shawbrick.ca)) for their support of our show, along with other confirmed sponsors Atlantic CAT, Permacon, Pinpoint GPS Solutions Inc. and Envirem Technologies Inc. Booth space and sponsorship opportunities are still available

For more information visit [www.horteast.ns.ca](http://www.horteast.ns.ca)

### HortEast 2008



# 2008 Award of Excellence Winners!



Landscape Nova Scotia celebrated winning landscapes created by their members at a Gala Event on November 24th at the Halifax Westin. The Awards of Excellence program puts outstanding projects at the forefront. Projects entered for the consideration of the judges must meet strict criteria in the areas of quality of workmanship, suitability to the site, and sympathetic treatment of the environment. The needs of the client and the challenges presented by the site are carefully considered.

The range of projects included landscape maintenance of residential properties, design and construction of residential and commercial landscapes, and installation of residential and commercial landscapes designed by contract designers. Exclusive awards were given for outstanding work related to the construction of wooden landscape structures, landscape paving, use of natural stone, and segmental concrete retaining wall construction.

Special project awards were granted for projects that provided community involvement, demonstrated envi-

ronmental stewardship, and showcased excellence in the selection of plants for the site conditions.

Our Winners are....

**Down to Earth Gardening and Landscaping Ltd.** received the following awards:

- Residential Landscape Maintenance over \$5,000
- Residential Design and Build over \$10,000
- Installation of a Commercial Landscape under \$25,000
- Plant the Right Plant in the Right Place
- Use of Natural Stone
- Installation of concrete paving stone and segmental retaining walls.

**MacPhee's Landscaping Services** received the award for Residential Design and Build under \$10,000.

**Groundcover Landscape Services** received the award for Commercial Design and Build under \$25,000.

**Clintar Groundskeeping Services** received the award for Installation of a Residential Landscape under \$10,000.

**Nature's Reflections** received the following awards for:

- Installation of a Residential Landscape project at a cost over \$10,000 and
- They also received the award for Community Involvement.

**All Points Property Services** received the award for excellence in Wood Construction.

**MacIntosh Landscaping** received the award for excellence in Environmental Sustainability.

*Congratulations Everyone! Great Job!*



James Bond of Atlantic CAT presenting award to Kari Hjelkrem of Down to Earth Gardening & Landscaping Ltd.



James Bond of Atlantic CAT presenting award to Russell Beakhouse of Groundcover Landscaping



Robin Godfrey of Atlantic Gardens and LNS presenting award to Tanya MacKenzie of MacIntosh Landscaping Ltd.



Kevin McGinnis of Shaw Brick and LNS presenting award to Doug Conrad of Clintar Groundskeeping Services



James Bond of Atlantic CAT presenting award to Paul MacPhee of MacPhee's Landscaping Services



Winners of the 2008 Awards of Excellence in Landscaping

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## Welcome New Members!!

Landscape Nova Scotia would like to take this opportunity and welcome some new members...

Permacon  
Garden of Weedin'  
Scotian Gold Cooperative Ltd.

Searle's Garden Florals  
Clemco Gardens Ltd  
Morgan's Brook Landscaping  
Excel Lawn Care

D & B Residential Property Maintenance  
GC Property Maintenance  
Triple E Construction

## New 2010 Membership Fee Structure Notice

At the 2008 Landscape NS Annual General Meeting a motion was made to formulate a flat yet fair fee for future active and corporate member dues. This will replace the existing structure of tiered member rates. The board felt that it is important to develop a single membership base fee so that all companies are equal and that policing member revenues is not required, hence the introduction of a flat fee. Many of our sister associations have adopted a similar process and it works very effectively.

After examining the financial records, it was determined that a rate of \$425 per year was the fairest rate without resulting in any burden on the association's finances. This rate was announced to the membership during the 2009 General Membership Meeting in March. In July, invoices for the 2010 memberships will be sent out to LNS members. We hope this doesn't cause any inconvenience. Please keep in mind your dues go towards providing quality services for the members and we appreciate your future support.

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## 2008 Atlantic Wage and Equipment Survey

The results are in from the 2008 Atlantic Wage and Equipment Survey. Of those who responded to the survey 50% were from Nova Scotia, 43.75% were from New Brunswick, and 6.25% were from Newfoundland and Labrador. 227 active and introductory members were surveyed with a 7% response rate.

On average the "per hour charge-out rate" for equipment (skid steer, compact excavator, full size excavator, backhoe, tractor with attachments, dump truck, water truck, plow truck, salt/sand truck) has increased on average since 2007 by \$7.29 or 11.62%.

Members were asked to provide the "per hour pay rate" that they pay various levels of their staff (i.e. President, Accountant, General Labourer, Cashier, etc.). This hourly rate has increased since 2007 by \$1.27 on average for all positions, or 7.74%. The charge out rate for these positions has increased since 2007 by \$1.73 on average for all positions, or 4.75%.

Labour costs expressed as a percentage of sales have decreased by 3.89% since 2007 but labour costs as a whole have increased by 2.70%. This indicates that as labour costs are increasing, so have sales.

For a full listing of the results from the 2008 Atlantic Wage and Equipment Survey please contact Michelle Brown at 1-888-446-3499 ext 8650 or visit any of the Atlantic region association websites:

Landscape NL: [www.landscapenl.org](http://www.landscapenl.org)

Landscape NS: [www.landscapenovascotia.ca](http://www.landscapenovascotia.ca)

Landscape NB: [www.nbhta.ca](http://www.nbhta.ca)

## Announcements

### Landscape Horticulturist is Now a Trade

Big news for the landscaping industry! As of March 31, 2009 the Minister of Agriculture, Mark Parent designated Landscape Horticulture a trade in Nova Scotia.

This is exciting for our LNS members. Like plumbers, electricians, and carpenters our industry will be recognized as skilled trade. This will raise the awareness and profile of our industry and have a positive impact for the future.

New opportunities for members such as; access to apprenticeship programs and training prospects will all serve to grow this industry.

### Directory Available Online...

This year the Atlantic Canada Landscape Directory can be viewed on line in pdf format.

visit [www.landscapenovascotia.ca](http://www.landscapenovascotia.ca)



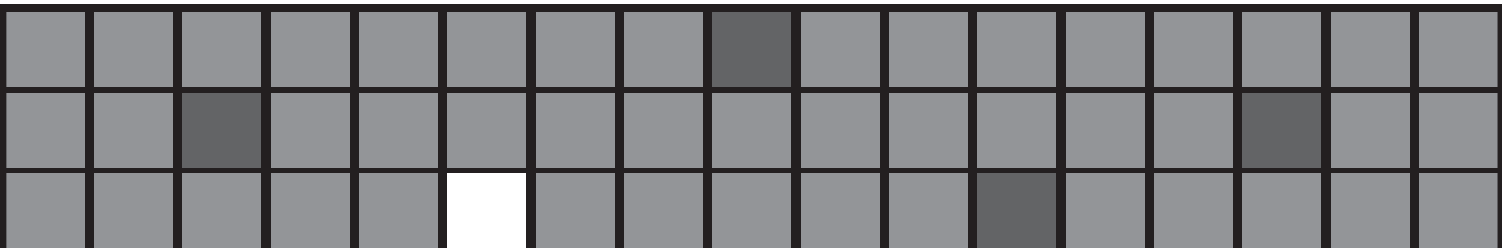
### Alfred Bell & Grant introduces Sue Ridgway

Alfred J. Bell And Grant Ltd. would like to introduce a new member to their team. Sue Ridgway's, (CAIB) new role will be Associate Assistant and will be working along side Mike Fralick. Sue has been with Bell and Grant Insurance in their commercial department for 9 yrs and will be assisting Mike with all types of client insurance services.

Sue can be contacted by phone: (902) 429-4150 # 233 / Toll free: 1 (888) 301-2213 or email: [sridgway@bellandgrant.com](mailto:sridgway@bellandgrant.com)



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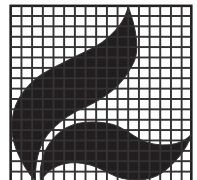
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# Landscape Newfoundland and Labrador Plans to Host an "Atlantic Green Forum"

As an industry Landscape Newfoundland and Labrador plans to host an "Atlantic Green Forum" in November 2009.

As an industry, we need to ask the question: How can we encourage sustainability in our landscapes?

Landscape Newfoundland and Labrador invites you to participate in the 2009 Atlantic Green Forum, an event that will examine the issues surrounding the importance of Sustainable Landscapes. The Atlantic Green Forum will be taking place November 9-10, 2009 in St. John's, NL and hopes to draw in delegates from all parts of Canada and the US.



The goal of the Atlantic Green Forum is to investigate how the environmental horticulture industry interacts with the landscape and what

we can do to encourage sustainability in landscape design and installation.

Seminars will be offered from both local, national and international experts on topics related to Sustainable Landscapes. Exhibits and Poster displays will be set up, and networking opportunities will be offered to share best practices for our industry.

Prospective delegates include municipal planners, government officials, landscape architects, academics, members of the environmental horticulture industry, and suppliers to our industry.

Join us at the 2009 Atlantic Green Forum – Exhibit and Sponsorship opportunities are available – contact Rebecca Wetselaar by phone at 1-866-383-4711 or by email at [rebecca@canadanursery.com](mailto:rebecca@canadanursery.com), or visit our website at [www.landscapenl.org](http://www.landscapenl.org)



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- ✓ Quality work delivered on time
- ✓ After hours emergency services

## Looking for a Better Safety Training Option?

Our partners at the Canadian Nursery Landscape Association (CNLA) have recently negotiated another amazing member benefit for you to enjoy. Landscape Safety.com is an online landscape equipment training service, where they teach basic operating technique and hazard awareness to new employees.



**LANDSCAPE SAFETY**  
ONLINE SAFETY TRAINING .COM

Check them out online at [www.LandscapeSafety.com](http://www.LandscapeSafety.com). It's all online, so no software, no DVD's, no videotapes.

With Landscape Safety's training solution, employees do an interactive online lesson and online exam. You are automatically notified by email when they pass, and can print out their Supervisor Safety Check, a 10 minute exercise they can do with you or a Supervisor or Crew Leader, where they demonstrate their basic knowledge and skills. Both Supervisor and Employee sign off on the Safety Check, and the employee is now SAFE-CERTIFIED® on that machine. In addition to the training document going in their file, there is also now a permanent record in the custom On-line Management System that we set up for you exactly as you want it to look, with all of your important company information and admin procedures in it.

If you want to try a module or two no charge, contact the information below to get your password.

Contact: 1-877-482-2323 or [info@LandscapeSafety.com](mailto:info@LandscapeSafety.com)

# Upcoming Events

## INFORMATION SESSION - Learn How to Sell Your Services to Government

Join us for an information session with representatives from the Federal, Provincial and Halifax Regional Municipality on July 23.

This information session will be approximately 2 hrs and will deal with landscaping and snow removal services for all three levels of government.

### Topics that will be covered:

- Learn about the tendering process (Federal, Provincial, Halifax Regional Municipality),
- New Developments & Opportunities with Government,
- New Provincial Sustainable Procurement Policy and how it will affect the landscaping industry,
- Resources available to companies that wish to submit proposals,
- How to receive tendering information,
- Tips on how to win that contract!

Please RSVP LNS 463-0519 or by email [info@landscapenovascotia.ca](mailto:info@landscapenovascotia.ca)

## SOCIAL EVENT - 2009 Annual Grant Mosher Memorial Golf Tournament! - August 6th, 2009

Landscape Nova Scotia invites you to participate in the 2009 Grant Mosher Memorial Golf Tournament at the Sherwood Golf and Country Club. The Landscape

Call LNS to learn about sponsorship opportunities... 463-0519



Nova Scotia Golf Tournament has been a great networking and social event for the association for 18 years. Take this opportunity to relax, socialize and learn more about LNS. Call Landscape NS to register!

Member: \$135 per player /  
Non-Member \$150 per player +HST .  
*Includes: Green fees, golf cart, BBQ dinner.*

## INFORMATION SESSION - Whistler's International Reknown Sustainability Plan

Join us on June 24th and Learn about Whistler's Internationally Reknown Sustainability Plan & find out how it can help your landscaping company!

Date: June 24th, 9:00 am  
Location: Ramada Plaza - 240 Brownlow Ave,  
Dartmouth, NS

*Green Leadership - Sustainability is one of the greatest challenges facing every community and business. It's*

*very real, we are consuming well beyond the capacity of nature, unprecedented levels of air, land and water pollution, peak oil, the list goes on. The world cannot survive on its present course. A new order is emerging that includes reuse and conservation of our natural resources; efficiency and innovation.*

The landscape and horticultural trades industry has the knowledge, materials, equipment, human and natural resources to be sustainability leaders and position itself to take full advantage of business opportunities in this green renaissance.

Opportunity - On June 24, LNSHTA has organized a Learning Opportunity to hear and share information and ideas that can help your business. Laura Mackay, Manager Community Planning and Business Strategies for Whistler B.C. will provide an overview of Whistler's internationally reknown Sustainability Plan, one of the guiding documents for the Whistler venues for the 2010 Winter Olympics and policy guide for all community and business activities.

Call Landscape NS to register. 902 463-0519 or [info@landscapenovascotia.ca](mailto:info@landscapenovascotia.ca)



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## 2009 Award of Landscaping Excellence



**Deadline for Entries: October 9th, 2009**

Start documenting your favorite landscaping project. If you're considering entering a project for the upcoming 2009 Awards of Excellence Program, start taking pictures of your work.

To download the awards entry form visit [www.landscapenovascotia.ca](http://www.landscapenovascotia.ca)

Scott Mosher, President  
Terra Nova Landscaping Inc.  
P: (902) 835-7387

Paul MacPhee, 1st Vice President  
MacPhee's Landscaping Service  
P: (902) 483-5283

Vacant, 2nd Vice President

Robin Godfrey, Past President  
Atlantic Gardens Inc.  
P: (902) 865-7195

Doug Conrad, CHT, CLP, CLD, CNLA Rep.  
Creative Light and Landscape Services Inc. -  
(A Division of Clintar Groundskeeping Services)  
P: (902) 461-1311

Peter Bugden, Treasurer  
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P: (902) 468-8101

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P: (902) 468-7429

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P: (902) 798-1404

Carol Goodwin, Director  
NSAC, Dept. of Plant Science  
P: (902) 893-6673

Laura Coupar, Director  
Emlsdale Landscaping  
P: (902) 883-2291

Craig Roberts, Director  
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P: (902) 468-5541

Kirk Fletcher, Director  
Green Scape  
P: (902) 864-6638

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Pam Woodman  
Executive Director

Rebecca Wetselaar  
Manager of Provincial Relations

Michelle Brown  
Provincial Relations Coordinator



Landscape  
Nova Scotia

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Landscape Nova Scotia Horticultural Trades Association

## Landscape Nova Scotia - *Together we Grow!*

### 2010 MEMBERSHIP FORM

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1-877-567-4769  
F: (902) 446-8104  
info@landscapenovascotia.ca  
www.landscapenovascotia.ca

#### 2009 MEMBERSHIP FEES: Plus HST

- Horticultural Affiliate..... \$ 75.00
- Corporate Affiliate..... \$425.00 (flat fee)
- Active..... \$425.00
- Out of Province (CNLA Members) ... \$125.00

Yes, I am interested in becoming a member of Landscape Nova Scotia

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[www.landscapenovascotia.ca](http://www.landscapenovascotia.ca)

### 2009 - LNSHTA IMPORTANT DATES

#### • Whistler Information Session

June 24th, 2009  
Ramada Suites, Burnside, Dartmouth

#### • Learn to Sell to Government

July 23, 2009 - 1 pm - 3 pm  
TBC, Dartmouth, Nova Scotia

#### • LNS Annual Golf Tournament

August 6th, 2009  
Sherwood Golf & Country Club

#### • HortEast

November 23-25, 2009  
Moncton, New Brunswick