

### Imagine Your Perfect Landscape Landscape Nova Scotia Showcases The Best of 2002

Landscape Nova Scotia Horticultural Trades Association held it's 5<sup>th</sup> Provincial Landscape Awards of Excellence presentations at the Holiday Inn Harbourview, Dartmouth, on November 28, 2002. This event, held in conjunction with the Association's Annual General Meeting, showcased and celebrated the remarkable design and workmanship exhibited in landscape projects across the province.

The afternoon education session was a open forum for frank discussion on what elements of the design process affect the final landscape project. From inception to conclusion - all topics were vocalized. In the final analysis, it was the honest communication that all will remember.

The momentum of the day was not lost. The evening banquet brought together representatives from the landscape horticulture industry's finest and brightest, and included guests from Atlantic Provinces Association of Landscape Architects, the provincial government and members of LNSHTA and Landscape New Brunswick.

"Canada supports an \$8 billion landscape horticulture industry," says Jeff Morton, newly elected president of Landscape Nova Scotia, "An industry that has expanded by 9% for almost a decade." This year's 32 project entries competed with projects from around the province in the categories of Landscape Design/Build, Landscape Installation, and Landscape Maintenance and include specialty categories for specific landscape construction elements.

The level of creativity and expertise available to the consumer from the landscape horticulture industry in Nova Scotia is evidenced by the impressive entrant's packages we received," says Morton, who also chairs the LNS Awards of Excellence program.

This year's program depended upon the sponsorship of **Shaw Brick, Nova Scotia Power Inc, Atlantic Construction Journal, Scotia Slate, Nova Tree Seed and Bergman Concrete Products.** Your contribution to this trend setting program in Atlantic Canada is deeply appreciated.

#### New Slate of Officers Elected for 2003

The Landscape Nova Scotia AGM, held on November 28, 2002 at the Holiday Inn Harbourview was well attended with over 60 present at the AGM meeting and over 70 attending the afternoon session and banquet. Among the many highlights throughout the day was the election of another dedicated and talented roster of LNSHTA Officers. We are proud to announce the following members to the appointed positions!

#### 2003 Board of Directors

- President**  
Jeff Morton - Morton Horticultural Associates
- Past President**  
Doug Conrad - Creative Light and Landscape Ltd.
- 1st Vice President**  
Russell Beakhouse - Groundcover Landscape Services
- 2nd Vice President**  
Andrew Wheelock - Weed Man
- Treasurer/Secretary**  
Christene LeVatte - Highland Landscapes for Lifestyle
- CNLA Representative**  
Sandy Robertson  
Earth-Craft Landscape Ltd.
- Directors:**  
Joe Price - Shaw Brick  
Scott Mosher - Terra Nova Landscaping Inc.  
Linda van Vulpen - Van Vulpen Design  
Robin Godfrey - Atlantic Gardens Inc.  
Alan Streach - Granview Landscape Group  
Kirk Fletcher - Maritime-Environova Group

#### INSIDE THIS ISSUE

Soils and Compost Partnership Underway	Page 2
Architects and Growers Meet to Share Ideas	Page 3
Landscape Awards Program Celebrates Excellence in Horticulture	Page 6
LNSHTA Bursary Program Awards Presented	Page 8



## President's Corner

~ By Jeff Morton, LNSHTA President

As your newly elected President, I will continue to keep the membership current on the salient issues facing the Association and our responses to them as an industry group.

We have made several advances over the last number of years and have seen an increase in our financial stability through strong membership growth. This has enabled us to better respond to membership concerns and to coordinate the affairs of the Association with promptness and efficacy.

We are well on the way to continuing the strides of success seen under the direction of our previous presidents and I am pleased to report a few new gains. The Board has committed to a new

contract with our Executive Director, Michelle LaVigne and has expanded Paula Wheaton's contractual services as well. The coordination of the Garden and Patio Show, and other fundraisers like the Greenside Up Auction, are well in hand by the respective committees and will once again offer the organization with a strong source of revenue. I encourage you to continue to support these and other Association events. The support of the membership is critical to their success and to the positive synergy we have developed.

As the financial health of Landscape Nova Scotia becomes stronger, your Board of Directors will be better able to move forward on issues and alliances that will help further the membership interests. This is already happening, and most recently we have struck a partnership

with the Halifax Regional Municipality to review our soil specifications, and expand them to deal with the emerging issues - such as compost.

While we need to continue these alliances and work with groups that have similar market opportunities - such as the Nova Scotia Homebuilders Association - we must always be mindful that the strength of the organization is truly rooted in our membership.

I urge you to promote Landscape Nova Scotia at the grassroots level, and convey the message that we are a professional group - much prized and valued by people who seek our services. I encourage the membership to help advance the Association by echoing similar statements.

## Landscape Nova Scotia and HRM Partner on Soils and Compost Project

The lack of soil in Nova Scotia is a particular challenge for landscapers and there is an increasing need for manufactured soils and composts for landscape projects.

But how do we know what to look for in a manufactured soil or compost and how will a producer be assured that their product will give excellent horticultural results? This is the basis for a partnership between Landscape Nova Scotia and the Halifax Regional Municipality to develop voluntary Soil and Compost Use Guidelines.

Over the next couple of months we will put together the best information

that is available from international sources. We are also circulating the information to province-wide users, producers, municipal staff, and regulators to gather their first hand knowledge and experience.

In the end, we will provide a set of measurable parameters for soils and composts for multiple use and maintenance categories. This will be a transparent performance-based approach that will hopefully raise understanding and confidence in these products. If you would like to know more, contact LNS or email Gregor MacAskill, the project coordinator, at [gregormacaskill@hfx.eastlink.ca](mailto:gregormacaskill@hfx.eastlink.ca).

**GRANVIEW**  
LANDSCAPE GROUP

Phone: (902) 384-2090  
Fax: (902) 384-2090  
RR # 1, Elderbank, NS, B0N 1K0  
[www.granview.ca](http://www.granview.ca) [office@granview.ca](mailto:office@granview.ca)

**YOUR LOCAL SUPPLIER OF:**

- ☆ Kentucky Bluegrass Nursery Sod
- ☆ Quality Topsoil & Topsoil Mixes
- ☆ Bark Mulch
- ☆ Hydroseeding & Overseeding

**One-Stop Shopping for all  
Landscaping Products & Services**



MVQS  
MUSQUODOBIT  
VALLEY QUALITY  
SOD



TURF  
MASTERS  
LANDSCAPING LTD. &  
GOLF CONSTRUCTION





## Second Annual Greenside Up Auction Set to Go for March 20, 2003

The second annual Greenside Up Landscape Auction and the Spring LNSHTA membership meeting are confirmed at the Mic Mac Aquatic Club, Dartmouth, for **March 20, 2003**.

“Last year’s event was the beginning of a terrific FUNraiser for Landscape Nova Scotia,” says Rick Bezanson, Chair of this year’s Auction Committee. “Folks can pick up some great landscape and general merchandise buys and just spend time

with colleagues, friends and family,” he adds.

Tickets are only \$5 each and can be purchased in advance or at the door. This event is a good time for all, members and non, gardeners and outdoor enthusiasts. Thank you in advance to all of the companies who have donated items. If you have a product or service you can offer call Paula or Michelle today at 1-877-567-4769.

March 20, 2003  
MIC MAC AQUATIC CLUB

1:00 p.m.

LNSHTA

GENERAL MEMBERSHIP MEETING

6:30 p.m.

LNSHTA

GREENSIDE UP  
LANDSCAPE AUCTION

## Landscape Nova Scotia presents Sandy Robertson with the President’s Award

Sandy Robertson was the proud, yet most humble, recipient of Landscape Nova Scotia Horticultural Trades Association (LNSHTA) President’s Award. Doug Conrad, presented the award to Sandy at the November 28th Annual General Meeting. This recognition is bestowed upon a member or staff who has demonstrated beyond question, a sustained personal commitment to the enhancement of the Association, and/or industry, at the provincial or national level.

Sandy’s accomplishments and contributions to the growth and development of professionalism within the landscaping and horticultural industry are well known, and he is certainly a most deserving recipient for this award.

Sandy hails from an agricultural background, the son of a farmer in both Scotland and the Isle of Man. He

holds a Diploma in Animal Husbandry and Farm Management. After serving with the British Army in Europe, Cyprus, Malaya and Borneo, he moved to Canada in 1984 and incorporated Earth-Craft.

Sandy joined LNSHTA in 1986 and soon became President of the Association in 1990-1993. The next year he became a CNLA Director, and since has held the position of Regional Certification Chair, 1995-2001, and National Certification Chair, 1995-2000. He currently holds the position of CNLA Secretary/Treasurer, 1996-2002. To his many accomplishments, he successfully negotiated on behalf of the CNLA, to develop the terms and conditions for the revision of the Landscape Professional Certification Program for Canada. In 2001 he was appointed to the Executive of the International Landscape Technician Council.



*Doug Conrad honors and congratulates Sandy Robertson on receiving the LNSHTA President’s Award*

**Sandy Robertson – thank you for your dedication!** Your insight and vision have led to increased professionalism within the industry and have helped to move landscaping and horticulture to an elevated status.

**Congratulations on this accomplishment!**



# A Meeting of the Minds

~ By *Christene LeVatte*, LNSHTA Chair, Marketing and Media Promotions

The afternoon session exceeded expectations, and something tells me, expectations on both sides of the panel table. Intended to begin a dialogue, the ensuing exchange between the LNSHTA membership and guest panelists, exposed much and provoked many. This session was most welcome as some in the group expressed a feeling of disconnectedness between the players in the landscape design process.

**Mr. Clinton Pinks**, MLA, ASLA, with CBCL in Halifax, began with a presentation of his work in Alaska. His specialty is riparian and wetland systems, native landscape restoration and on-site storm water management processes. Mr. Pinks is clearly passionate about plants and their selection, planting and maintenance. As he explained the fundamentals of good landscape design, he hit on what I believe is the very essence of our industry. Whether it's called landscape architecture, landscape planning, landscape design or environmental planning, it's all a deliberate change and as such, a good design is compelled to be a responsible design.

**Mr. Peter Klynstra**, a prominent landscape architect in the Maritimes, has a 30 year history of good design practices with an impressive portfolio. Peter's message was the breakdown of communication, a breakdown between the landscape architects and the contractors that occurred sometime in the forties. The close relationship once enjoyed between all vested interests on projects has

somehow broken down, likely due to the cost; a cost no longer factored into the total project, a cost that realistically should be called an opportunity cost.

**Ben Scholten**, owner of Scholten's Landscape Ltd. Saint John, New Brunswick, presented his comments to an audience of nodding heads and smiles as the experiences and anecdotes he related were clearly shared by most.

*“A good design is compelled to be a responsible design.”*

A major factor Ben identified was the difficulty of interpreting and installing a landscape plan without the benefit of at least a conversation with the landscape architect who clearly had a vision for the project.

Other common problems identified; tender process, unfair competition against 'own forces', scheduling, holdbacks, lack of clear maintenance responsibilities, cash flow on large projects, weather, plant substitutions and availability, other subcontractors work not to specifications; inconsiderate trades that impact on our site work; all problems that inevitably get downloaded to the



(L-R) *Clinton Pinks, Peter Klynstra, Ben Scholten and Sandy Robertson share their views with guests on what they believe impacts upon the landscape process*

landscape contractor and impact the landscaper's profit margins. Of the many issues aired, one of the major issues was plant material selection and availability and the illogical lack of dialogue between the landscape architects and the growers.

**Sally O'Neill**, of Springvale Nurseries Ltd., posed relevant questions and offered pragmatic first steps to develop this much needed exchange of information. The sky is not the limit when choosing from growers catalogues. Plant substitutions, especially in size reduction, grossly change the look and viability of a project and are common. The timing of tender letting rarely coincides with the supplier's schedule's and seems to disregard digging times altogether. ....leaving landscape contractor's scrambling, architect's compromising and the endless circle of chicken and egg to continue.

Both Mr. Pinks and Mr. Klynstra are correct. Combine a lack of clear responsibility with a breakdown of communication, add in an 'every man for himself' mentality and we are left with landscape failures, large and small.

*(Continued on next page)*



## A Shared Vision-Brainstorming Session Builds Bridges

*(Continued from previous page)*

If we were to more closely look at the responsibility factor, the obvious question to the owners and landscape architects is; Who do you want building your vision?

**Sandy Roberton**, Earth Craft Landscape Services Ltd., has long been advocating, lobbying and promoting industry certification. The time has come for the inclusion of both the CHT and the ICPI Certification designations to be recognized by those who let project tenders. The acknowledgement and incorporation of this important landscape certification allows for at least an enlightened choice at this juncture. The goal should ultimately be the landscape certification requirement along side and equal to

other sub-trade certification requirements. An analogy; just because you have replaced a light bulb, that doesn't make you a certified electrician. Why are we so loose? Mr. Peter Klynstra suggests that we need to define the 'skilled workforce' requirements as relates to the landscape specifications. As the Atlantic Region Certification Committee begins its marketing campaign, we will begin to see much needed changes in the CHT perception; they have clearly gotten the nod from the panel.

We are all, in part, builders; builders of landscapes and more importantly, of public greenspace. These are noble professions with huge responsibilities.



All the parts must fit together, work together and succeed together.

In 2003, LNS will work toward addressing many of the issues discussed. We will identify tangible solutions that will enhance communication and our relationships with all parties who have vested interests. The LNS Marketing Committee encourages any suggestions, comments or ideas to this end. In the end, it turns out, we were likeminded all along.

**Shaw Brick invites you to be a part of the Allan Block Level One Certification Program designed to provide the basic principals of AB Retaining Wall Design & Construction...**



# Level One Certification

**Enroll Today...  
Limited Space  
Available!**

**TUESDAY, March 11th, Kingstec Campus, Kentville, NS  
or...THURSDAY, March 13th, NSAC, Truro, NS**

- **Training Instructor:** Chad Julius, P.Eng., Allan Block Engineering Department
- Learn basic design principals
- Learn why retaining walls fail
- Learn proper methods of construction for AB Retaining Walls
- Learn How to Design Walls on AB Software Demo
- Hands on Wall Building

presented by...



e-mail: pmacdonald@shawbrick.ca

**For registration info contact Paul MacDonald (902) 476-0608 or Fax (902) 468-7149**



# Landscape Nova Scotia Awards Program - A Win Win For All!

## 2 0 0 2 A w a r d W i n n e r s

Commercial Design Build under \$25,000  
TERRA NOVA LANDSCAPING INC.

Residential Installation over \$10,000  
CREATIVE LIGHT & LANDSCAPE LTD

Aquascaping Specialty Award  
LM LANDSCAPE SERVICES,

Residential Design Build over \$10,000  
LM LANDSCAPE SERVICES

Residential Installation under \$10,000  
PRICE'S COBBLESTONE

Wood Construction Specialty Award  
HIGHLAND LANDSCAPES FOR LIFESTYLE

Residential Design Build under \$10,000  
OCEANVIEW LANDSCAPING

Residential Maintenance under \$5,000  
GROUNDCOVER LANDSCAPE SERVICES

Night lighting Specialty Award  
LM LANDSCAPE SERVICES,

Commercial Installation over \$25,000  
PRICE'S COBBLESTONE

Residential Maintenance over \$5,000  
OCEANVIEW LANDSCAPING

Right Tree, Right Place Award  
CREATIVE LIGHT AND LANDSCAPE LTD

Commercial Installation under \$25,000  
ROUSSEAU IRRIGATION

Natural Stone Specialty Award  
ACME ENVIRONMENTALS LTD.

Interlocking Concrete Pavers/Segmented  
Retaining Walls Award ,  
PRICE'S COBBLESTONE

### THE WINNERS



2002 Sponsors and award winners gather for a photograph. (L-R) Russell Beakhouse, Lennon MacIssac, Maurice Rees, Karen Verboom, John Price, Christene LeVatte, Ken Timmons, Chris Poole and Allan Eddy.



Signature Sponsor for the 2002 Awards Program, Allan Eddy, NSPI, presents Doug Conrad of Creative Light & Landscaping Ltd. with the 2002 Right Tree, Right Place Award



(L-R) Joe Price, Signature Sponsor representative from Shaw Brick, presents Shelly and John Price of Price's Cobblestone with the 2002 ICP/SRW Specialty Award.

### THE PROJECTS



### THE SPONSORS

Signature Sponsors

Supporting Sponsors

Presenting Sponsor



Many thanks to the following companies for their contribution to the LNSHTA Annual General Meeting:  
Earth-Craft Landscape Services, Integrated Lawncare Systems, Blomidon Nurseries,  
Underground Irrigation Systems, Highland Landscapes for Lifestyle, Valley Sod and Landscping Ltd.



## Communities In Bloom 2002

~ By Ivan Stinson

The City of Kelowna, BC, hosted the the Communities in Bloom National Awards Ceremony, in October to honor communities from each province and territory across Canada.

Communities in Bloom recognizes community participation in landscape beautification, heritage conservation and environmental awareness while celebrating pride of community and country. Efforts this year were spectacular with higher scores reached than ever before! More communities were recognized and featured as some of the "Most Beautiful Sites in Canada."

Awards 2003 will be hosted by Stratford, Ontario and the 10<sup>th</sup> Anniversary will be celebrated in

Charlottetown, Prince Edward Island in 2004. Would it not be wonderful to have a significant number of maritime communities showcased in 2004!

Communities in Bloom is very appreciative of Landscape Nova Scotia's sponsorship role at the provincial level for the past number of years. Thank you!!

For more information visit:

[www.communitiesinbloom.ca](http://www.communitiesinbloom.ca)

**Ivan Stinson, Vice Chair, CIM**

t: (902) -860-2648 f: (902) 860-0588

[mistinson@accesswave.ca](mailto:mistinson@accesswave.ca)

**Jennifer Archibald, CIB, NS Liaison**

t: (902) 422-3344 f: (902) 422-0184

toll free: 1-800-948-4480

[jennifer\\_archibald/tians@tourism.ca](mailto:jennifer_archibald/tians@tourism.ca)



## LNSHTA Members

~ Here's the Dirt ~

☞ Congratulations to **Nina Barrios** and family on the arrival of a third child - a son!

☞ Have you seen the LNSHTA Specifications CD? If you did not get your copy call the office today.

☞ **Important News for users of the CNLA General Motors Rebate Program.** Effective January 1, 2003 there will be a \$100 administration fee, per vehicle, associated with the utilization of the GM program. This fee is required to offset the administrative costs associated with delivering this program. Payment (VISA or MC) will be required at the time of processing the GM letter.

☞ Carole and Bob Tunnah, former owners of the Weed Man in Bridgewater welcome the new owner, Mr. Colin Cooper, to the Landscape Nova Scotia membership.

☞ Warm welcomes are also extended to the newest LNS members: **Avon Valley Floral**, Falmouth, **Bezanson Pavestone Plus**, Middle Sackville, **Ideal Lawn Care Inc.**, Canning, **MacHara Lawncare Inc. - Weed Man CB**, Louisborg, **Myers Equipment**, Dartmouth, **Stone Gallery**, Halifax, **Natural Beginnings**, Halifax, **Ocean Truck Equipment**, Dartmouth and **The Secret Garden**, Dartmouth ~ We

### NSAC UPCOMING COURSE SCHEDULE

**Pesticide Application Technology for Landscapers**  
February 27, 2003

**Landscape Plant Identification**  
March 19 & 20, 2003

**Pesticide Certification**  
April 14 - 17, 2003

**Know & Grow: The Planting and Culture of landscape Plants**  
April 16 & 17, 2003

**Tree Worker**  
(Two week course)  
April 21 - May 2, 2003

**Arboriculture Course**  
Fall 2003

**For More Information contact:**  
**Centre for Continuing & Distance Education, N.S.A.C.**  
P. O. Box 550, Truro, NS B2N 5E3  
Phone: (902) 893-6666  
Fax: (902) 895-5528  
E-mail: [cde@nsac.ns.ca](mailto:cde@nsac.ns.ca)

are delighted to have you among the membership! **Together we continue to Grow.**

☞ CNLA's web site has been updated to include the Canadian Landscape Plants & Flashcard Learning Module. It has the same plants as the 'Common Plants of Canadian Landscapes' CD ROM and new plants will be added soon! Members interested in accessing this program can do so at a cost \$9.50 per year. For more information please visit [www.canadanursery.com](http://www.canadanursery.com).



## LNSHTA 2002 Bursary and Scholarship Programs Recognize Academic Excellence in Horticulture

Landscape Nova Scotia is pleased to support the pursuit of excellence in landscaping and horticulture through their annual award and bursary program.

On behalf of the Association Jeff Morton presented **Guy Boissonneault** of Sydney, NS, with the \$500 Landscape Nova Scotia 2002 Bursary. Guy is a 4th year

B.Tech. student majoring in Landscape Horticulture. The bursary cheque was presented to Guy at NSAC's Autumn Assembly. Congratulations to Guy on this accomplishment!

The 2002 Raymond Webber Memorial Scholarship award recipient was **David Cooper**, David is a 4th year Bachelor of Technology student in Landscape Horticulture.



*Jeff Morton proudly presents Guy Boissonneault with the Landscape Nova Scotia's Horticultural Trades Association \$500 Bursary Award for 2002*

He is originally from Botwood, Newfoundland, and is also a member of NSAC's soccer and rugby teams. Congratulations and our best wishes to David!

## Reaction to AGM Education Seminar Encouraging

~ Excerpts from an email message received from Tim Amos, Instructor at Kingtec Campus, following the LNSHTA 2002 AGM

"Good morning LNS office and all concerned! I just wanted to fire off a quick message to let you know how much my students and I enjoyed the LNSHTA AGM. We all came away from it very excited and energized. The tone of the meeting was very optimistic, and the messages were clear. Professionalism, dedication to detail, fair business practices etc... WOW!

To be honest I had lost some faith in where our industry was headed. Shabby jobs with unprofessional workers, unhappy customers and generally some bad reps in terms of the landscape industry. I think we may have forgotten about good old horticultural practices. Sound horticulture is never out of fashion. Good work creates more work. Your last job sells the next job.

We witnessed the professionalism of our industry - certification, LNSHTA awards, sharing ideas and concern for our product and the responsibility of stewardship. Watching an industry mature is like watching water boil or paint dry... a painfully slow process. **Baby we've come a long way!**

To all of those that participate and contribute to the positive growth and development of this great industry, well done, give yourselves a pat on the back! Continue to support the growth by speaking at the local garden clubs and schools. Continue to challenge our customers with new plants, installations and well crafted landscapes. And most of all keep learning new things, take courses, read trade journals."

Thank you Tim for this positive feedback and for your observations!

### ATLANTIC CONSTRUCTION JOURNAL

Make the most of your advertising  
**\$\$\$ DOLLARS \$\$\$**

Call Maurice Rees at:  
(902) 468-8027 ext 174 or Email  
mrees@hfxnews.ca

Confirm your spot in upcoming issues.

Reserve your Ad for the  
February, May, August and  
November Issues Today!



# On Common Ground

## Growers & Architects Meet at Hort East

~ By Sally O'Neill, Springvale Nurseries Ltd.

Another important meeting was held during Hort East between Atlantic wholesale nursery growers and representatives from the Atlantic Provinces Association of Landscape Architects (APALA). Many thanks to **Paul Grimm** of Springvale Nurseries, **Bob Osborne** of Corn Hill Nursery, **John Buelgas** of Dubé Botanical Gardens, and **Jamie Ellison** of Bunchberry Nursery for bringing to the table the perspective of local growers. Paul also did a presentation of new plant introductions to **Reinhart Petersmann** of Vollick McKee Petersmann & Associates Ltd. and president of APALA, and **Clinton Pinks** of CBCL Ltd.

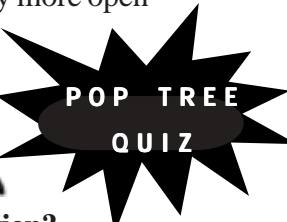
Issues discussed included the native plants movement, beneficial and detrimental uses for natives and

whether the trend will be longstanding. Availability of specific species was presented as a major issue for architects. Many native species are more difficult to grow "in captivity" and therefore growers are putting more and more effort into production methods. In some cases species are not being maintained in their optimum habitat. Growers can provide much needed information as to the long term performance of certain plants, particularly new cultivars, based on their behaviour in a production setting.

A key concern for growers is that trends in plant usage can change faster than production time. While this problem cannot be eliminated, it can be combatted by more open

communication lines between those that produce and those that design. Conversely, more information can also be put forth about exciting new plants being grown here in the Maritimes. Competition from Ontario and other large horticultural production centres is a significant issue for local nurseries.

Communication was the overriding theme of the discussion. It is clear more talk is needed between Atlantic nurseries themselves as well as local landscape architects. Absent from the discussion and a much needed perspective was that of the landscape contractor. These three components are vital for a complete view of any of these issues. Hort East was a very successful venue for this type of meeting and we hope for more like it in the future.



**Q**uestion?  
What tree family has the tallest kids?

**Q**uestion?  
What are the tallest tree species?

*Answers are on page 10. Thanks Tim Amos for your support of this GreenScene feature!*

**Q**uestion?  
Name a tree with knees.

**Q**uestion?  
What is the oldest living tree?

As a member of your association, you are eligible for business and personal insurance discounts

**Strength by Association!**

**A Comprehensive General Insurance Program**

The only program that:

- Meets all Canadian provincial Prerequisite legislation
- Provides liability coverage for qualified industry workers that opt out of Workers Compensation
- Can provide all risk coverage for greenhouses and growing stock
- Provides Errors and Omissions coverage for landscape design professionals
- Covers theft of tools from an unlocked, unattended vehicle
- Includes rental equipment and rental maintenance coverage
- Includes automatic fire/theft coverage for stationary inventory

For Additional Information on General Insurance Call:  
**1 (800) 328-7887**

**A Comprehensive, Flexible Insurance Plan for you and your employees**

Insurance available includes:

- Pay Direct Prescription Drug Cost
- Dental Care
- Medical and Hospital Care
- Out-of-Province Emergency Medical Travel Insurance
- Long and Short Term Disability
- Life Insurance for employees and family
- Accidental Death and Dismemberment for employees and family
- Vision Care
- Employee Assistance Program

For Additional Information on Group Insurance Call:  
**1 (800) 459-8990**

**C.N.L.A. Hort PROTECT**  
For All Your Insurance Needs

**hortprotect.com**

**Plant the Right Tree in the Right Place**

**Trees & Power Lines Don't Mix. Plan Before You Plant.**

Metro Halifax 428-6230  
1-800-428-6230  
www.nspower.ca/trees



Pop  
TREE

# Quiz Answers

**QUESTION #1** The answer is:  
*taxodium distichum*

**QUESTION #2** The answer is:  
*Pinus aristata*

**QUESTION #3** The answer is:  
*Taxodiaceae*

**QUESTION #4** The answer is:  
*Sequoiadendron, Picea sitchensis*  
*Pseudotsuga*



*Under sunny skies and fall foliage, the Association of Atlantic Landscape Designers met at Fox Harbour Resort for their general meeting and annual field trip*



**SCOTIA SLATE**  
PRODUCTS LTD.

Flagstones  
Cut Pavers  
Hearths & Mantles  
Custom Flooring  
Craft Slate Shapes  
Slate Signs, plaques

Tel: (902) 632-2989  
Fax: (902) 632-2290  
Hants County N.S.

[www.scotiaslate.com](http://www.scotiaslate.com)



**BERGMAN**  
**CONCRETE**  
PRODUCTS LIMITED



**Pisa II & Roman Pisa®**



**Tumbled Paving Stones**



**Stack Stone & Roman Stack**

- Interlocking paving stones
- Brick and block
- Precast products
- Retaining wall block

**845A Hammonds Plains Road  
Bedford, Nova Scotia  
CANADA B4B 1B1**

**TEL: 902.832.0508  
FAX: 902.835.8303**

**QUALITY STANDING THROUGH TIME**

## Nova Tree Co. Inc.

Phone: 902-384-2979

"Bark Mulch-dark in color, easy to shovel"

Post and Rail Fencing - 4 Styles, 2 and 3 Rail Options, Tree Stakes,  
Landscape Ties and Timbers, Fence Posts  
All products are available untreated

Check out our  
display area



Landscape  
Nova Scotia



Landscape Nova Scotia  
Together we Grow!

65 Celtic Drive, Dartmouth, Nova Scotia B2Y 3G5  
P: (902) 463-0519 F: (902) 463-6308  
LNS@accesscable.net • www.landscapenovascotia.ca

**MEMBERSHIP FEES: Plus HST**

Horticultural Affiliate _____	\$ 55.00
Corporate Affiliate _____	\$125.00
Student _____	\$ 20.00
Introductory _____	\$250.00
Out of Province (CNLA Members) _____	\$125.00

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Province: \_\_\_\_\_ P. Code: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_